

## Message Text

UNCLASSIFIED

PAGE 01    WARSAW 07229 190756Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----056117 200646Z /10  
R 190614Z AUG 78  
FM AMEMBASSY WARSAW  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6864

UNCLAS WARSAW 7229

COMMERCE FOR ITA/BEWT/TDAD

EO 11652: NA  
TAGS: BEXP BGEN PL  
SUBJ: INDUSTRA PRODUCTS' LOST BID

REF: USDOC 12227

1. ON AUGUST 15, A REPRESENTATIVE OF ELEKTROM, WHO WAS  
LARGELY RESPONSIBLE FOR THE DECISION TO ACCEPT THE  
ITALIAN BID, TOLD THE TDC INDUSTRA LOST THE COMPETITION  
BECAUSE THE ITALIAN BID WAS LOWER. HE CLAIMED INDUSTRA  
WAS ADVISED THAT ELEKTRIM HAD A LOWER BID, BUT THERE  
WAS NO REACTION.

2. THE SOURCE SAID HE WAS NOT AT LIBERTY TO DISCLOSE  
ANY ADDITIONAL INFORMATION.  
SCHAUFLE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978WARSAW07229  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780340-0883  
**Format:** TEL  
**From:** WARSAW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780844/aaaabkrk.tel  
**Line Count:** 41  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 99eb5160-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1683763  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INDUSTRA PRODUCTS' LOST BID  
**TAGS:** BEXP, BGEN, PL  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/99eb5160-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014